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## Price List 2010

only valid internationally

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For Teampartners  
only.**

Issue 04/2010

Valid from 19.10.2010



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# FitLine Food Supplements



Prod. No.	Description	Content	Points	VAT	Discount	GV	Price-Customer*	Price Team-partner*	20 % Earnings	Price Manager*	30 % Earnings
<b>Cell Supply</b>											
FitLine Activate Oxyplus (morning, ideal in combination with FitLine Basics)											
0708002	FitLine Activate Oxyplus Taste Cassis 1 Month Supply	175 g	31,00	7%	✓	27,68	29,62	23,70	5,92	20,73	8,89
0708003	FitLine Activate Sensitive Taste Cassis 1 Month Supply	175 g	31,00	7%	✓	27,68	29,62	23,70	5,92	20,73	8,89
FitLine Basics (morning, ideal in combination with FitLine Activate Oxyplus)											
0705002	FitLine Basics 1 Month Supply	600 g	55,00	7%	✓	54,71	58,54	46,83	11,71	40,98	17,56
0705014	FitLine Basics Sensitive 1 Month Supply	600 g	55,00	7%	✓	54,71	58,54	46,83	11,71	40,98	17,56
FitLine PowerCocktail (morning, combination of FitLine Activate Oxyplus and Basics)											
0705012	FitLine PowerCocktail 1 Month Supply	30x22 g	86,00	7%	✓	83,04	88,85	71,08	17,77	62,20	26,66
FitLine Restorate (evening)											
0702037	FitLine Restorate 1 Month Supply (30 packs)	30x6,7g	16,00	7%	✓	21,50	23,01	18,40	4,60	16,11	6,90
0702005	FitLine Restorate 1 Month Supply	200 g	16,00	7%	✓	16,63	17,79	14,23	3,56	12,45	5,34
0702006	FitLine Restorate Sensitive 1 Month Supply	200 g	16,00	7%	✓	16,63	17,79	14,23	3,56	12,45	5,34
0702007	FitLine Basen Plus (previously Restorate Additive)	180 g	19,00	7%	✓	21,72	23,24	18,59	4,65	16,27	6,97
FitLine Kids (for children)											
0705015	FitLine Basics Junior	210 g	25,00	7%	✓	30,00	32,10	25,68	6,42	22,47	9,63
9711023	FitLine Kld's Bar	5	5,00	7%	✓	11,53	12,34	9,87	2,47	8,64	3,70
<b>Advantage Sets FitLine Cell Supply</b>											
FitLine Cell Energy Set											
9700376	FitLine Cell Energy Set PowerCocktail (PowerCocktail + Restorate)	Set	100,00	7%	✓	99,02	105,95	84,76	21,19	74,17	31,79
9700124	FitLine Cell Energy Set in cans (Restorate, Basics + Activate Oxyplus)	Set	100,00	7%	✓	99,02	105,95	84,76	21,19	74,17	31,79
9700386	FitLine Cell Energy Set Sensitive with PowerCocktail (PowerCocktail + Restorate Sensitive)	Set	100,00	7%	✓	99,02	105,95	84,76	21,19	74,17	31,79
9700584	FitLine Cell Energy Set Sensitive in cans (Restorate Sensitive + Basics Sensitive + Activate Sensitive)	Set	100,00	7%	✓	99,02	105,95	84,76	21,19	74,17	31,79

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<b>FitLine Gourmet Shakes</b>											
0701012	FitLine Gourmet Shake Mousse au Chocolat (Milk protein)	420 g	21,50	7%	✓	25,51	27,30	21,84	5,46	19,11	8,19
0701013	FitLine Gourmet Shake Bourbon Vanille (Milk protein)	420 g	21,50	7%	✓	25,51	27,30	21,84	5,46	19,11	8,19
0701014	FitLine Gourmet Shake Strawberry (Milk protein)	420 g	21,50	7%	✓	25,51	27,30	21,84	5,46	19,11	8,19
0701015	FitLine Gourmet Shake Soya-Cappuccino (Soy protein)	420 g	21,50	7%	✓	25,51	27,30	21,84	5,46	19,11	8,19
0701016	FitLine Gourmet Shake Soya-Vanille (Soy protein)	420 g	21,50	7%	✓	25,51	27,30	21,84	5,46	19,11	8,19
0701023	FitLine Gourmet Shake Banane (Milk protein)	420 g	21,50	7%	✓	25,51	27,30	21,84	5,46	19,11	8,19
<b>FitLine Meal Replacement Bar</b>											
9711044	FitLine White Choco Slim Cranberry	5	5,00	7%	✓	15,98	17,10	13,68	3,42	11,97	5,13
9711030	FitLine Choco Slim	5	5,00	7%	✓	15,98	17,10	13,68	3,42	11,97	5,13
<b>FitLine Herbaslim Herbal Tea</b>											
0709006	FitLine Herbaslim Herbal Tea	100 g	8,00	7%	✓	9,82	10,51	8,41	2,10	7,36	3,15
9700542	FitLine XXS-Set (Content: 2 XXS, 2 Shakes of your choice, 2 Resto-rate, 1 XXS, 1 XXS Accompanying Brochure with Personal Trainer DVD, 1 measuring tape, 1 XXS Coach)	Set	166,00	7%	✓	186,82	199,90	159,92	39,98	139,93	59,97
0704019	FitLine XXS Capsules	90	50,00	7%	✓	54,91	58,75	47,00	11,75	41,13	17,63

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<b>Supporting Products</b>											
<b>FitLine Q10 PLUS and Omega 3 (Heart and Cell Energy)</b>											
0712014	FitLine Q10 Plus Emusol, with Vitamin E	30 ml	25,00	7%	✓	37,20	39,80	31,84	7,96	27,86	11,94
0712017	<b>New!</b> FitLine Omega 3 + E + Vit. D	50 ml	25,00	7%	✓	29,86	31,95	25,56	6,39	22,37	9,59
9712045	FitLine Cardiovascular Set: Q10 Plus, Omega 3 + E + Vit. D3	Set	50,00	7%	✓	67,06	71,75	57,40	14,35	50,23	21,53
<b>FitLine All-In-1000</b>											
9709001	Probiotic Yogurt FitLine All-In-1000 Plus	6 x 50,5 g	22,00	7%	✓	25,45	27,23	21,78	5,45	19,06	8,17
071300100	Yoghurt Maker for Probiotic Yogurt FitLine All-In-1000 Plus	1		19%			21,00				
110000600	Replacement Container for Yoghurt Maker	1		19%			3,61				
<b>FitLine Antioxy/Zellschutz</b>											
0707006	FitLine Antioxy/Zellschutz	450 g	38,00	7%	✓	34,81	37,25	29,80	7,45	26,08	11,18
<b>FitLine Joint-Health (Gelenk-Fit)</b>											
0709011	FitLine Joint Health (Gelenk-Fit)	270 g	50,00	7%	✓	56,03	59,95	47,96	11,99	41,97	17,99
<b>FitLine Bars</b>											
9711003	FitLine Protein Ultra bar (muscle build-up)	5	5,00	7%	✓	12,50	12,50	10,00	2,50	8,75	3,75
<b>FitLine Activize HotShot</b>											
0712035	FitLine Activize Hot Shot	20x60 ml	20,00	7%	✓			32,00		32,00	
<b>9712149</b>	<b>FitLine Activize Hot Shot cheaper on Autoship</b>	<b>100x60 ml</b>	<b>100,00</b>	<b>7%</b>	<b>✓</b>			<b>144,00</b>		<b>144,00</b>	

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# Laurent Cristanel BeautyLine Cosmetics



Prod. No.	Description	Content	Points	VAT	Discount	GV	Price-Customer*	Price Team-partner*	20 % Earnings	Price Manager*	30 % Earnings
<b>BeautyLine</b>											
<b>Anti-Aging System</b>											
0116001	<b>BeautyLine</b> Day Care	50 ml	45,00	19%	✓	44,87	53,40	42,72	10,68	37,38	16,02
0116002	<b>BeautyLine</b> Night Care	50 ml	55,00	19%	✓	53,87	64,10	51,28	12,82	44,87	19,23
0116003	<b>BeautyLine</b> 12h-Active Serum	30 ml	65,00	19%	✓	62,86	74,80	59,84	14,96	52,36	22,44
0116004	<b>BeautyLine</b> Eye Cream	30 ml	45,00	19%	✓	41,26	49,10	39,28	9,82	34,37	14,73
9116001	<b>BeautyLine</b> Gift Set (Anti-Aging System Day Care, Night Care, 12h-Active Serum) exclusively gift wrapped	Set	165,00	19%	✓	161,60	192,30	153,84	38,46	134,61	57,69
0116012	<b>BeautyLine</b> Anti-Aging System Duo Lift Finish	30 ml	80,00	19%	✓	71,93	85,60	68,48	17,12	59,92	25,68
<b>Balancing System</b>											
0116013	<b>BeautyLine</b> Balancing System Day Care Refill	50 ml	25,00	19%	✓	22,44	26,70	21,36	5,34	18,69	8,01
0116014	<b>BeautyLine</b> Balancing System Night Care Refill	50 ml	25,00	19%	✓	22,44	26,70	21,36	5,34	18,69	8,01
0116016	<b>BeautyLine</b> Balancing System empty pot	1		19%			4,00				
<b>Sensitive System</b>											
0116017	<b>BeautyLine</b> Sensitive System Day Care Refill	50 ml	25,00	19%	✓	22,44	26,70	21,36	5,34	18,69	8,01
0116018	<b>BeautyLine</b> Sensitive System Night Care Refill	50 ml	25,00	19%	✓	22,44	26,70	21,36	5,34	18,69	8,01
0116020	<b>BeautyLine</b> Sensitive System empty pot	1		19%			4,00				
<b>Cleansing System</b>											
0116008	<b>BeautyLine</b> Eye Make-up Remover	75 ml	18,00	19%	✓	16,13	19,20	15,36	3,84	13,44	5,76
0116005	<b>BeautyLine</b> Cleansing Milk	200 ml	22,00	19%	✓	22,44	26,70	21,36	5,34	18,69	8,01
0116007	<b>BeautyLine</b> Tonic	200 ml	22,00	19%	✓	22,44	26,70	21,36	5,34	18,69	8,01
0116009	<b>BeautyLine</b> Soft-Peeling	75 ml	19,00	19%	✓	17,90	21,30	17,04	4,26	14,91	6,39
0116006	<b>BeautyLine</b> Cleansing Gel	200 ml	24,00	19%	✓	22,44	26,70	21,36	5,34	18,69	8,01
0116011	<b>BeautyLine</b> Hydrating Mask	75 ml	28,00	19%	✓	25,13	29,90	23,92	5,98	20,93	8,97
0116010	<b>BeautyLine</b> Firming Mask	75 ml	28,00	19%	✓	25,13	29,90	23,92	5,98	20,93	8,97

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# Laurent Cristanel BeautyLine Cosmetics



Prod. No.	Description	Content	Points	VAT	Discount	GV	Price-Cus-tomer*	Price Team-partner*	20 % Earn-ings	Price Man-ager*	30 % Earn-ings
<b>Bodycare System</b>											
0116025	<b>BeautyLine</b> Bodycare System Shower Gel	200 ml	16,00	19%	✓	15,21	18,10	14,48	3,62	12,67	5,43
0116026	<b>BeautyLine</b> Bodycare System Body Lotion	200 ml	19,00	19%	✓	17,90	21,30	17,04	4,26	14,91	6,39
0116027	<b>BeautyLine</b> Bodycare System Hand Cream	75 ml	8,00	19%	✓	8,91	10,60	8,50	2,12	7,42	3,18
<b>PREMIUM care for demanding, dry and normal skin</b>											
<b>Face Care</b>											
0111038	PREMIUM Men TWO IN ONE Active Shave	150 ml	15,00	19%	✓	16,77	18,70	14,96	3,74	13,09	5,61
<b>Special Care - Exclusive Pflege für jeden Hauttyp</b>											
<b>Face Care</b>											
0110030	Apricot Kernel Oil, Refill	50 ml	15,00	19%	✓	15,08	17,95	14,36	3,59	12,56	5,39
0110031	Apricot Kernel Oil, empty pot	1		19%			4,36				
<b>Body Care</b>											
0110036	CC-Cel Bodylotion	125 ml	22,00	19%	✓	21,41	25,48	20,38	5,10	17,84	7,64
<b>Advantage Sets</b>											
9700014	Anti-Aging Cellulite Set (Content: Special Care CC-Cel Body Lotion, FitLine CC-Cel Capsules)	Set	50,00	19%	✓	63,45	75,51	60,41	15,10	52,86	22,65

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## PM Sales Promotion



Prod. No.	Description	Content	Points	VAT	Discount	Price-Customer*	Price Team-partner*	20 % Earnings	Price Manager*	30 % Earnings
9200031	Startset (Content: PM Image Brochure, FitLine Catalog, Teampartner Application, FitLine, 3 sample packsl, PM Company DVD with new Sports Clip	1		19%		9,90				
9302039	PM Company DVD 2009 with new Sports Clip	10		19%		29,90				
9302038	PM Audio Training about Company DVD	10		19%		11,90				
9302038	PM Audio Training about Company DVD	10		19%		11,90				
0209376	Business Presentation	1		19%		2,90				
9209105	Business Presentation	10		19%		25,00				
9209106	Business Presentation	80		19%		159,00				



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## FitLine Sales Promotion

Catalogs										
Prod. No.	Description	Content	Points	VAT	Discount	Price-Customer*	Price Team-partner*	20 % Earnings	Price Manager*	30 % Earnings
0209137	Marketing Plan German/English (8 pages)	1		19%		1,55				
9209067	Marketing Plan German/English (8 pages)	10		19%		13,85				
0201018	FitLine Image Catalog (German/English 44 pages)	1		19%		1,95				
9201034	FitLine Image Catalog German/English (44 pages)	10		19%		19,50				
0201038	FitLine Product Catalog German/English (36 pages)	1		19%		3,50				
0202077SP	FitLine Brochure Spanish	1		19%		0,77				
0202077FR	FitLine Brochure French	1		19%		0,77				
0201031	FitLine Sports Catalog 2009/2010 (72 pages)	1		19%		6,50				
9201088	FitLine Sports Catalog 2009/2010 (72 pages)	10		19%		50,00				
Other										
0209018	Customer Price List - can be downloaded under <a href="http://www.pm-international.com">www.pm-international.com</a>									
30400100	FitLine Shaker	1		19%		3,95				
30400300	FitLine white Drinking Bottle	1		19%		4,00				

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## FitLine Sales Promotion

Prod. No.	Description	Content	Points	VAT	Discount	Price-Customer*	Price Team-partner*	20 % Earnings	Price Manager*	30 % Earnings
<b>Sonstiges</b>										
930900600	FitLine Travel Set (Content: 1 travel bag, 1 Shaker, 1 empty plastic container, 1 metal spoon with long handle)	1		19%		16,90				
30906300	FitLine NTC Tester	1		19%		20,47				
0203033	FitLine A1 Poster (two pages)	1		19%		7,50				
30500800	FitLine Logo Sticker, 15 x 12 cm	1		19%		6,00				



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## Laurent Cristanel BeautyLine Sales Promotion

9202163	<b>BeautyLine</b> Brochure (incl. product sample)	10		19%		7,50				
9202165	<b>BeautyLine</b> Brochure (incl. product sample)	50		19%		28,89				
9202177	<b>BeautyLine</b> Product Brochure	10		19%		5,90				
9202178	<b>BeautyLine</b> Product Brochure	30		19%		14,90				

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To support you even better in your business abroad and to make our business more transparent in conformance with PM's maxim "simpler and more successful" we are now delivering at uniform shipping costs to our business partners in all EU countries\* without PM subsidiaries.

This is a clear improvement as you no longer need to inform yourself of the shipping costs for an individual order but, just like for orders within Germany, immediately know the shipping costs a business partner abroad will incur.

From April 15, 2010 shipping costs for all orders to EU countries from an invoice of €200 up will be just **2% of the goods's net value** (price without VAT).

The **fixed shipping costs** (sales min.100P) **for Try-Out Orders and orders on Autoship** will be just €8.95 (incl. VAT).

Of course, we will also continue to deliver orders valued at under €200 – for these a minimum order surcharge of €10 will be incurred.

These rules immediately provide you will a clear summary of the shipping costs to be incurred and can easily be described to your new contacts abroad.

**EU countries\*** Estonia, France, Greece, Ireland, Malta, Portugal, Rumania, Slovenia, Spain, Czech Republic, Hungary, United Kingdom and Cypress.

Excepting printing errors and possible price alterations

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